

#### EFFECTIVE MEETINGS AND GOAL SETTING

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#### TODAY'S POINTS...

•Pre, During, and Post meeting best practices

•Impactful ways to create and use an agenda

•Goal setting processes for development

•Time to brainstorm a goal

•Q&A

## PRE MEETING

## **DO YOU EVEN NEED A MEETING?**

Desire to accomplish something

- •Types of meetings:
  - Strategy/planning meetings
  - Business meetings
  - Educational meetings
  - Programming meetings

#### START CREATING AN AGENDA...

•Always create ahead of time

•Seek committee ideas for agenda topics

•Identify who is responsible for speaking on each topic

•Estimate the amount of time each item will take

•Send agenda to committee members prior to meeting

### BUILDING AN EFFECTIVE AGENDA...

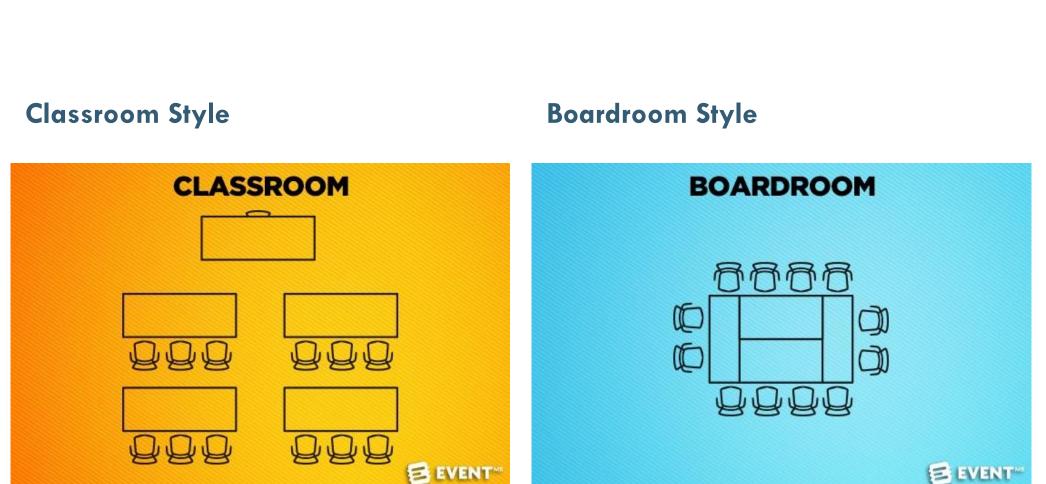
- Welcome
- •On-time call to order
- Reading of the vision statement
- Review of the secretary/treasurer reports
- •Committee reports
  - Promotions
    - Upcoming promotions
    - Completed promotions
  - Fundraising

- Recruiting
- Unfinished business
- •New business
- •Good of the order/ what's keeping you up at night?
- Recap of responsibilities
- •On-time adjournment

## PRE MEETING CHECKLIST...

- Identified specific purpose and what you wanted to get out of the meeting
- Asked for input on agenda items
- Developed an agenda
- Assigned roles to participants
- Decided where/when the meeting would be and reserved that space ahead of time
- Sent notification to committee members in plenty of time for them to prepare
- Sent agenda to members prior to meeting
  - Sent additional reports to members for review prior to meeting
- Followed up with invites to committee members personally (if attendance is an issue)
- Tested any equipment (if you are allowing remote options)
- Arrive early to meeting to arrange meeting space and foster relationships

## DURING MEETING



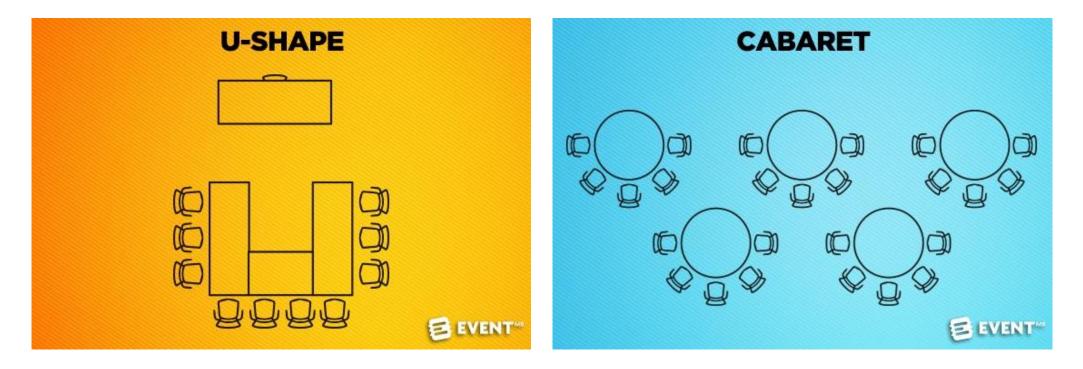
#### **ROOM ARRANGEMENT...**

"An Event Planner's Guide to Engaging Room Layouts." Event Manager Blog, 17 Oct. 2018, www.eventmanagerblog.com/engaging-room-layouts.

#### **ROOM ARRANGEMENT...**

**U-Shape Style** 

#### Cabaret/Half-Moon Style



"An Event Planner's Guide to Engaging Room Layouts." Event Manager Blog, 17 Oct. 2018, www.eventmanagerblog.com/engaging-room-layouts.

## ALSO...

#### •START ON TIME!

#### •Follow your agenda

- Industry education
- Brainstorming
- Assigning Tasks

•Do not make meetings a recap of past events, meetings should be about decisions

#### RESPONSIBILITIES

#### Leaders

- •All meeting planning
- •Create agenda, invites attendees, distributes pre-work
- Arrive early
- •Drive discussion
- •Debrief after meeting

#### Attendees

- •Read agenda, minutes, and other premeeting documents
- Prepare talking points for items you will speak on
- •Speak at appropriate times
- •Come with an open mind and flexible attitude
- •Contribute to discussions

#### ADDRESSING INTERRUPTIONS...

- •Stay Calm
- •Listen, validate, redirect
- •Use body language
- •Ask them to state how their comment is relevant to the decision (because it might be!)
- •Play dumb if you are an attendee
- •Ask for a one-on-one discussion after the meeting

#### ALTERNATIVE MEETING METHODS...

Conference Call

Skype

•Google Docs

# POST MEETING

### FOLLOW-UP CHECKLIST...

•Email with tasks, dates they are due and members responsible

•Connect personally with attendees to see what works and what doesn't

•Allowed critics to share their opinions

•Think through what <u>you</u> could do better for next meeting

# GOAL SETTING

#### PROCESS...

•Start at the top

•Collaborate within the committee

•Understand the difference between a goal and a tactic

•5 or less goals per year

•Agree on what success looks like and how you will measure it

Reassess goals constantly

#### WHAT MAKES A GOOD GOAL?

- Specific and measurable
- Results oriented
- Realistic and relevant
- Must include a time-frame
- Predict what your barriers will be before you face them

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#### PUTTING IT ALL TOGETHER...

- •This is a process, don't try to institute all changes overnight
- •Evaluate your weakest points and start there
- •Strive to be 1% better each day

